

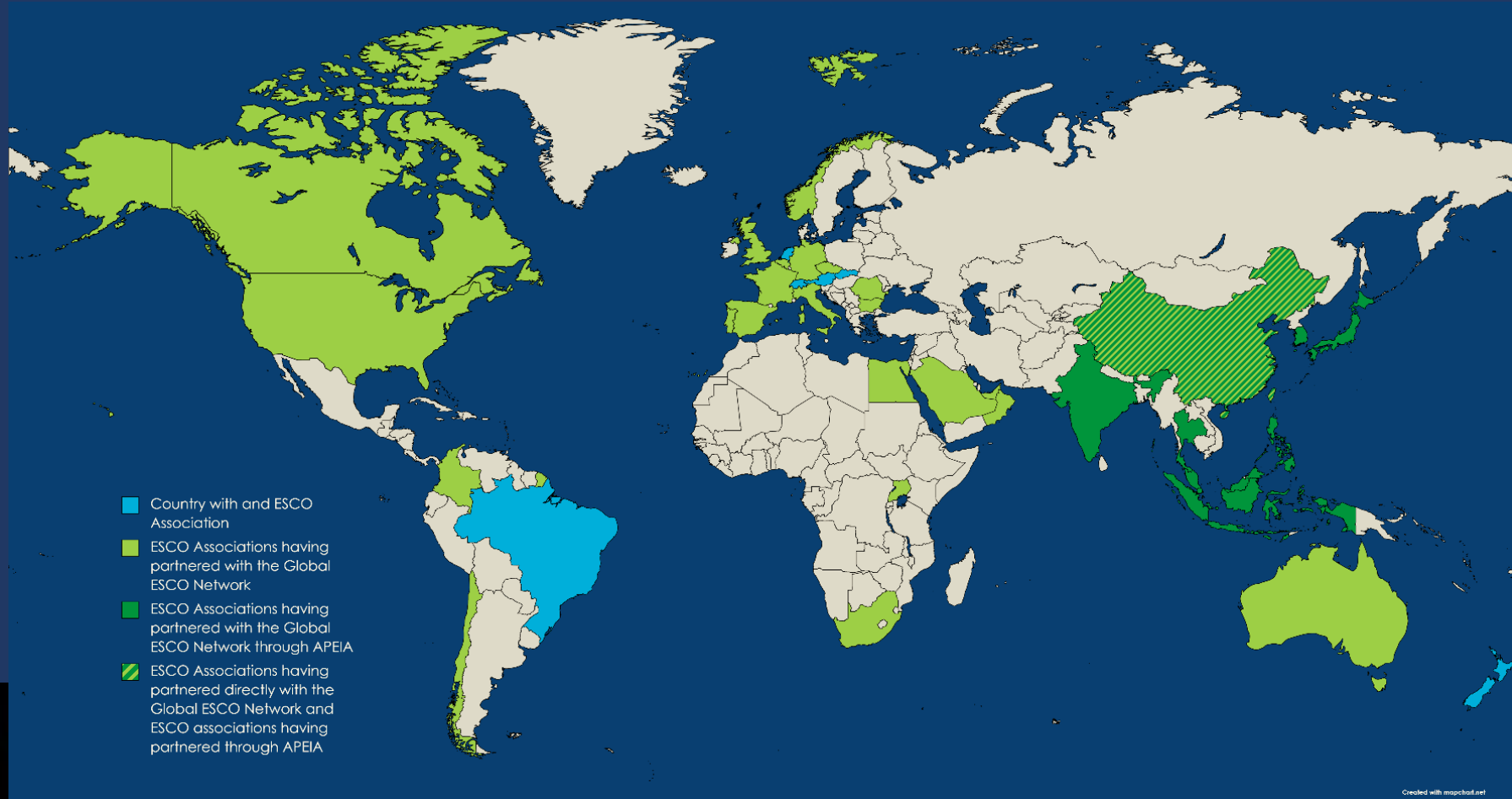
Global support for EnPC practitioners, policy makers, and financial providers

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Don't counter the market – work with it





What is oftentimes smartly spoken of as ‘the first fuel’,
is commonly treated as the last



Regulatory Barriers for Energy Service Companies

Perspectives Based on Feedback from National
ESCO Associations



There are barriers in laws
and regulations that exist –
and barriers in those that
are missing.



Central policy elements for an ESCO market to thrive

1. A definition of ESCOs
2. A government supported accreditation scheme
3. A standard contract – or contracts
4. A national mandatory audit scheme
5. A financing facility to alleviate (payment) risks
6. A straightforward clarification of taxation
7. Conscious circumvention strategies for irremovable barriers
8. Individual metering requirements



We are sugar coating the cherry and
leave the pie untouched



Thank you!

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